



SAINT LOUIS GROUP BUSINESS BROKERS

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MEMBER INTERNATIONAL BUSINESS BROKERS ASSOCIATION

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SAINTLOUISGROUP.COM

Listing ID: 2820KM

Type of Business:

B2B Distribution - Purchase the entire set of territories netting over \$300K

Location:

Greater St Louis Area

Broker Summary:

NEW PRICE - Revenues up in 2018

This is an extremely rare opportunity to purchase the entire St. Louis market (and beyond) of a nationally recognized franchised B2B distribution business.

All of the franchisees have agreed to get together to sell their territories with existing operations in place together as one offering. Sales and earnings have been steady for years and one set of territories include large untapped markets that are double the size of its current profitable market.

There will always be a demand for the products being distributed to the thousands of local customers in its database. Plus the franchisor uses state of the art technology to provide customers with superior quality products, the best pricing, and very fast delivery of the right products.

There are three warehouses currently that are strategically located and there is room for a fourth. There are also e-commerce and new product sales opportunities (as franchisor endorses new products). Overall the business is very straight forward with low staffing requirements and great franchisor support. According to one franchisee: "This is a very simple business at its core, the systems that the franchisor has in place run the business".

This is a business that is suitable for either an owner operator or a more passive owner. SBA financing is a possibility.

To learn more about this opportunity, please call Kam at 314.369.3294 or our offices at 314.842.3802 and ask about ID#2820KM.

Sales:

	2017 - 3 locations	2016 - 3 locations only	2015 - 2 locations
Gross Sales	\$2,363,663	\$2,630,175	\$1,756,221
Seller Discretionary Earnings	\$310,152	\$327,592	\$230,429

Operations & Staffing:

Hours of Operation: 8 to 5 Mon - Fri; 8 to 1 on Sat

Owner's Hours: Varies

Employees: 5 Full Time, 9 Part Time

Building:

Leased: 15000 sq. ft. \$6,700 per month

Owner Training:

Yes

Inventory:

Is valued at cost, at approximately \$590,000

Fixtures, Furniture & Equipment:

Is valued by owner at fair market value, at approximately \$147,500

Price: \$699,000 plus inventory

THE INFORMATION HEREIN IS DEEMED RELIABLE BUT IS NOT GUARANTEED BY BROKER. BUSINESS IS OFFERED AS AN ASSET PURCHASE. IT WILL BE DELIVERED FREE AND CLEAR OF ALL DEBT. SELLER TO RETAIN RECEIVABLES. ALL OFFERS TO BE ON BROKER'S CONTRACT. CLOSING TO TAKE PLACE AT ESCROW AGENT'S OFFICE.