



SAINT LOUIS GROUP BUSINESS BROKERS

9300 WATSON ROAD
ST. LOUIS, MO 63126

MEMBER INTERNATIONAL BUSINESS BROKERS ASSOCIATION

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SAINTLOUISGROUP.COM

Listing ID: 2719JB

Type of Business:

Recycling & Scrap Yard + Steel Distribution with R/E

Location:

Midwest

Broker Summary:

This metals business has been operating successfully for decades! Sales are up in 2018 over last year! They recycle ferrous and non-ferrous metals and even electronics. Steel sales is also a good part of the current business. The sale includes extensive Real Estate and equipment. Everything is in great condition and running strong today. Great staff in place.

Seller will help train in the operation and assist in transition. While they are retiring, they are not leaving the area.

For more information please call Jeff Bach at 314-941-8530 or our office at 314-842-3802 and ask about ID#2719JB.

Sales:

	2018 Prelim	2017	2016
Gross Sales	\$4,142,716	\$4,088,475	\$3,334,883
Seller Discretionary Earnings		\$293,105	\$84,910

Operations & Staffing:

Hours of Operation: 8:00 to 5:00 M-F 8:00 to 12:00 Saturday

Owner's Hours: 40

Employees: 11 Full Time, 2 Part Time

Building:

Own: Multiple sq. ft. Included @ \$1,300,000 total

Owner Training:

Yes

Inventory:

Is valued at cost, at approximately \$600,000

Fixtures, Furniture & Equipment:

Is valued by owner at fair market value, at approximately \$700,000

Price: \$2,199,000 plus inventory

THE INFORMATION HEREIN IS DEEMED RELIABLE BUT IS NOT GUARANTEED BY BROKER. BUSINESS IS OFFERED AS AN ASSET PURCHASE. IT WILL BE DELIVERED FREE AND CLEAR OF ALL DEBT. SELLER TO RETAIN RECEIVABLES. ALL OFFERS TO BE ON BROKER'S CONTRACT. CLOSING TO TAKE PLACE AT ESCROW AGENT'S OFFICE.