



SAINT LOUIS GROUP BUSINESS BROKERS

9300 WATSON ROAD
ST. LOUIS, MO 63126

MEMBER INTERNATIONAL BUSINESS BROKERS ASSOCIATION

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SAINTLOUISGROUP.COM

Listing ID: 2799KM

Type of Business:

Decades old Sales, Distribution, and Service Business - over \$300K net

Location:

Nationwide

Broker Summary:

This is a highly profitable decades old business that has very little competition. This business sells, distributes, and services equipment, components, and related parts for residential, commercial, and government customers

- * Diverse customer base
- * Major nationally branded product lines
- * Equipment, parts, and service that will always be needed
- * Easy to manage - 2 techs handle \$300K of service work
- * Great location that is close to all customers including rural customers
- * Excellent online reviews highlighting great customer service
- * Growth opportunities
- * Real estate, valued at \$300,000, is included in the asking price.
- * Owner is retiring but will assist with training and transition

For more information, please contact Kam at 314.369.3294 or our office at 314.842.3802 and ask about ID#2799KM.

Sales:

	2018 P&L	2017 Tax Ret	2016 Tax Ret
Gross Sales	\$878,076	\$790,099	\$826,308
Seller Discretionary Earnings	\$313,736	\$240,724	\$300,395

Operations & Staffing:

Hours of Operation: 8 to 4 Mon - Fri

Owner's Hours: Full time

Employees: 2 Full Time, Part Time

Building:

Own: 4680 sqft sq. ft. 300000

Owner Training:

Yes

Inventory:

Is valued at cost, at approximately \$116,000

Fixtures, Furniture & Equipment:

Is valued by owner at fair market value, at approximately \$100,000

Price: \$1,199,000 plus inventory