



SAINT LOUIS GROUP BUSINESS BROKERS

9300 WATSON ROAD
ST. LOUIS, MO 63126

MEMBER INTERNATIONAL BUSINESS BROKERS ASSOCIATION

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SAINTLOUISGROUP.COM

Listing ID: 2886JB

Type of Business:

Computer IT Network & Telecommunications Mostly B2B

Location:

Rural

Broker Summary:

This tech business is located in an underserved area just outside the main metro St. Louis area. They have a captive clientele and also do business in St. Louis and through a several state area of the Midwest. The services include a wide array of computer networking, repair and telecommunications. A company looking to expand could have a firm footprint in a new geography as well as gain local and regional customers.

While the seller is looking to slow down, they are more than willing to help transition and could even continue as a tech on a part time basis. With proper infrastructure and marketing an energetic new owner could grow the business to their desired level of business.

For more information, call Jeff Bach at 314-941-8530 or our office at 314-842-3802 and ask about ID#2886JB.

Sales:

| | 2018 | 2017 | 2016 |
|-------------------------------|-----------|-----------|-----------|
| Gross Sales | \$372,417 | \$436,040 | \$347,144 |
| Seller Discretionary Earnings | \$94,309 | \$114,582 | \$73,098 |

Operations & Staffing:

Hours of Operation: 8:00 AM to 5:00 PM Monday through Friday

Owner's Hours: 45

Employees: 2 Full Time, Part Time

Building:

Leased: 1800 sq. ft. \$500 per month

Owner Training:

Yes

Inventory:

Is valued at cost, at approximately \$4,000

Fixtures, Furniture & Equipment:

Is valued by owner at fair market value, at approximately \$10,000

Price: \$199,000 plus inventory

THE INFORMATION HEREIN IS DEEMED RELIABLE BUT IS NOT GUARANTEED BY BROKER. BUSINESS IS OFFERED AS AN ASSET PURCHASE. IT WILL BE DELIVERED FREE AND CLEAR OF ALL DEBT. SELLER TO RETAIN RECEIVABLES. ALL OFFERS TO BE ON BROKER'S CONTRACT. CLOSING TO TAKE PLACE AT ESCROW AGENT'S OFFICE.