



# SAINT LOUIS GROUP BUSINESS BROKERS

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ST. LOUIS, MO 63126

MEMBER INTERNATIONAL BUSINESS BROKERS ASSOCIATION

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SAINTLOUISGROUP.COM

**Listing ID:** 3015JT

**Type of Business:**

Brick, Stone & Concrete Co. w/ Sterling Reputation

**Location:**

Metro St. Louis

**Broker Summary:**

This company has provided quality construction and customer service to homeowners and business owners in the St. Louis area for over 27 years. Their name has become a standard of excellence in the construction business.

They design and build patios, walkways, driveways, walls, steps, front porches, outdoor fireplaces and pool decks, etc. using concrete, exposed aggregate, brick, stone, concrete pavers, interlocking wall units, along with many other products.

All design and installation is done in-house, i.e. no subcontracting, in order to ensure consistent high-quality work.

The company currently has work fully scheduled through Spring 2021. The owner is experiencing health issues and is retiring after 50 years in the business. However, the owner is willing to ensure a smooth transition and train new owner on all he has learned over the years.

This business would be an excellent fit for:

- Owners of existing construction related business that would like to expand into the brick, stone and concrete business
- Construction workers that would like to own their own construction related business
- Business owners who would like to expand their landscaping business to enable them to offer complete outdoor renovations

Please call Jeff Teismann at 636-239-0393 or our office 314-842-3802 and ask about ID#3015JT.

**Sales:**

	2019	2018	2017
<b>Gross Sales</b>	\$444,384	\$472,961	\$713,354
<b>Seller Discretionary Earnings</b>	\$61,633	\$35,962	\$32,786

**Operations & Staffing:**

Hours of Operation: 7 am - 4 pm

Owner's Hours: 7 am - 5 pm

Employees: 6 Full Time, 4 Part Time

**Building:**

Leased: 5000 sq. ft. \$2050 per month

**Owner Training:**

Yes

**Inventory:**

Is valued at cost, at approximately \$15,000

**Fixtures, Furniture & Equipment:**

Is valued by owner at fair market value, at approximately \$250,000

**Price:** \$450,000 plus inventory

THE INFORMATION HEREIN IS DEEMED RELIABLE BUT IS NOT GUARANTEED BY BROKER. BUSINESS IS OFFERED AS AN ASSET PURCHASE. IT WILL BE DELIVERED FREE AND CLEAR OF ALL DEBT. SELLER TO RETAIN RECEIVABLES. ALL OFFERS TO BE ON BROKER'S CONTRACT. CLOSING TO TAKE PLACE AT ESCROW AGENT'S OFFICE.