

9300 WATSON ROAD ST. LOUIS, MO 63126

TELEPHONE: (314) 842-3802 FAX: (314) 842-6450 SAINTLOUISGROUP.COM

MEMBER INTERNATIONAL BUSINESS BROKERS ASSOCIATION

Listing ID: 3057BRRJ

Type of Business:

Highly Profitable Lumber Yard/Home Improvement Store. Minimal Competition, RE Included.

Location:

Franklin County

Broker Summary:

Highly Profitable Lumber Yard/Home Improvement Store. Minimal Competition, RE Included.

The owner of this decade plus established business has decided to retire and is looking to help train a new buyer on how to run their already successful and established business! This Lumber yard is the only lumber yard/home improvement business within a large geographical area and caters to a very friendly local community.

- -Consistently Increasing Sales Revenue
- -High Owner Benefit, Great fit for Owner Operator.
- -Over 15 years in business
- -Minimal competition in surrounding area
- -All Fixtures, Furniture, and Equipment needed to run the business in place Included.
- -Real Estate included in the price
- -Long Term Store and Yard employees in Place
- -Well Organized and Clean Facility, Great Work Flow in Place

The owner is willing to stay on board to ensure a smooth transition for a period of time for the right buyer to ensure everything goes as smoothly as possible. With SBA rates at record lows, this could be an easy candidate to get financed.

For more information, Call/Text/Email the listing Broker Bill Roland at (636)345-3426 Billr@saintlouisgroup.com or Joe Snyder at (314)379-9937 one of our 20+ qualified brokers at (314)842-3802 and ask about ID#3057BRRJ.

Sales:

| | 2020 | 2019 | 2018 |
|-------------------------------|-------------|-------------|-------------|
| Gross Sales | \$1,842,418 | \$1,427,530 | \$1,178,634 |
| Seller Discretionary Earnings | \$218,110 | \$121,341 | \$77,333 |

Operations & Staffing:

Hours of Operation: Mon-Fri 7:30am-5:00pm Sat 8:00am-12:00pm Sun Closed

Owner's Hours: Full Time

Employees: 4 Full Time, 4 Part Time

Building:

Included: 19556 SQ FT valued at \$550,000 sq. ft.

Owner Training:

Yes

Inventory:

Is valued at cost, at approximately \$450,000

Fixtures, Furniture & Equipment:

Is valued by owner at fair market value, at approximately \$153,000

Price: \$900,000 plus inventory

THE INFORMATION HEREIN IS DEEMED RELIABLE BUT IS NOT GUARANTEED BY BROKER. BUSINESS IS OFFERED AS AN ASSET PURCHASE. IT WILL BE DELIVERED FREE AND CLEAR OF ALL DEBT. SELLER TO RETAIN RECEIVABLES. ALL OFFERS TO BE ON BROKER'S CONTRACT. CLOSING TO TAKE PLACE AT ESCROW AGENT'S OFFICE.