



SAINT LOUIS GROUP BUSINESS BROKERS

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ST. LOUIS, MO 63126

MEMBER INTERNATIONAL BUSINESS BROKERS ASSOCIATION

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SAINTLOUISGROUP.COM

Listing ID: 3072BR

Type of Business:

Full Service Outdoor Services with Employees and Contracts in place! Mostly B2B with a good mix of residential customers.

Location:

Midwest

Broker Summary:

Full Service Outdoor Services with Employees and Contracts in place! Mostly B2B with a good mix of residential customers.

Located within a 40 minute drive from the downtown STL market, this full service outdoors business handles it all! Concrete, Hardscapes, Lawn Maintenance, Tree Trimming, and more! This 15+ years established business has built a stellar reputation around an excellence customer service model with honest and fair quotes on projects.

- Large customer base with both residential care and multiple apartment complexes.
- All Fixtures, Furniture, and Equipment needed to run the business included.
- Great location near major interstate, Large client base in Saint Louis County.
- Real Estate open to purchase, or seller offering a lease to the right buyer.
- Over 20 Employees in place, loyal staff with experience and industry knowledge to help run the business.
- High Owner benefit with minimal owner involvement

Manager in place willing to help train and assist a new owner to ensure a smooth transition.

The owner is looking to sell due to retirement and wants to make sure the company they've built up goes to the right buyer! Some owner financing may be available to the right buyer or this can be a great candidate for an SBA or Conventional loan.

To discuss this business opportunity and setup a meeting with the sellers call/text/email Bill Roland listing Broker with Saint Louis Group Business Brokers at (636)345-3426 billr@saintlouisgroup.com or contact our office at (314)842-3802 and ask to speak to a broker about ID#3072BR.

Sales:

	2020	2019	2018
Gross Sales	\$1,309,585	\$1,589,543	\$1,214,452
Seller Discretionary Earnings	\$183,284	\$314,064	\$209,928

Operations & Staffing:

Hours of Operation: Mon-Fri 7am-5pm

Owner's Hours: 40

Employees: 20 Full Time, 0 Part Time

Building:

Building can be leased at \$2400 or purchased for an additional \$350,000

Owner Training:

Yes

Inventory:

Is valued at cost, at approximately \$25,000

Fixtures, Furniture & Equipment:

Is valued by owner at fair market value, at approximately \$600,000

Price: \$1,299,000 plus inventory

THE INFORMATION HEREIN IS DEEMED RELIABLE BUT IS NOT GUARANTEED BY BROKER. BUSINESS IS OFFERED AS AN ASSET PURCHASE. IT WILL BE DELIVERED FREE AND CLEAR OF ALL DEBT. SELLER TO RETAIN RECEIVABLES. ALL OFFERS TO BE ON BROKER'S CONTRACT. CLOSING TO TAKE PLACE AT ESCROW AGENT'S OFFICE.