



SAINT LOUIS GROUP BUSINESS BROKERS

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ST. LOUIS, MO 63126

MEMBER INTERNATIONAL BUSINESS BROKERS ASSOCIATION

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SAINTLOUISGROUP.COM

Listing ID: 3077BR

Type of Business:

Absentee Owned Commercial Drain Services, 95% B2B. 322K SDE in 2020

Location:

Metro St. Louis

Broker Summary:

Turn-key Absentee Owned Commercial Drain Services Business, 95% B2B. 322K SDE.

This established business handles all the commercial drain work of local businesses large and small in the STL area and surrounding counties. Long relationships built with customers over the years have provided a strong financial picture for this business and can provide a good income to a new buyer.

- 95% Business to Business (B2B) work in place.
- This company does almost no marketing. All referral and repeat clientele
- Large fleet of vehicles and drain equipment included in sale (Valued at \$451,000)
- 100% absentee owner due to a seasoned manager in place and great staff
- Clean financial picture with minimal addbacks. Great candidate for a bank loan.
- No special licenses required to run this business.
- Owner motivated to sell.

The owner of this business is looking to sell for personal reasons, but is more than willing to help train a new buyer on the whole operation to ensure a smooth transition. This is a chance to add-on to your already growing business or an owner operator with industry experience may add even more profit with a steady lifestyle.

As a business broker, I've already prepared a comprehensive yet easy to understand profile on this business including 3 years financial data, a list of equipment, list of employees, and areas of growth the owner believes that a buyer can grow.

For an confidential meeting with the seller to discuss this business opportunity, call/text/email the listing agent Bill the Business Broker and his team at (636)345-3426 or billr@saintlouisgroup.com. Don't think this is the right business for you? Let's discuss the other 75+ other business opportunities in the STL Market. For additional information, call (314)842-3802 and ask about ID#3077BR

Sales:

	2020	2019	2018
Gross Sales	\$1,312,253	\$1,048,629	\$942,518
Seller Discretionary Earnings	\$322,726	\$191,857	\$80,373

Operations & Staffing:

Hours of Operation: 24/7

Owner's Hours: 0

Employees: 6 Full Time, 0 Part Time

Building:

N/A

Owner Training:

Yes

Inventory:

Is valued at cost, at approximately \$5,000

Fixtures, Furniture & Equipment:

Is valued by owner at fair market value, at approximately \$451,000

Price: \$1,250,000 plus inventory

THE INFORMATION HEREIN IS DEEMED RELIABLE BUT IS NOT GUARANTEED BY BROKER. BUSINESS IS OFFERED AS AN ASSET PURCHASE. IT WILL BE DELIVERED FREE AND CLEAR OF ALL DEBT. SELLER TO RETAIN RECEIVABLES. ALL OFFERS TO BE ON BROKER'S CONTRACT. CLOSING TO TAKE PLACE AT ESCROW AGENT'S OFFICE.